. KUGF %QO RCP[+PHQTO CWQP

%7.674'%1/ *1.&   4GUWNVU #PPQWPEGOGPV

%WNVWTGEQO *QNFKPIU .KOKVGF CPPQWPEGF QP
  UVQEM EQFG
;GCT GPF FCVG
%WTTGPE[*-&
#WFKVQTU 4GRQTV   7PSWCNKHKGF

	#WFKVGF	#WFKVGF .CUV
	%WTTGPV	%QTTGURQPFKPI
	2GTKQF	2GTKQF
	HTQO	HTQO
	VQ	VQ
	0QVG	
6WTPQXGT		
2TQHKV .QUU HTQO 1RGTCVKQPU		
(KPCPEG EQUV		
5JCTG QH 2TQHKV .QUU QH		
#UUQEKCVGU		
5JCTG QH 2TQHKV .QUU QH		
,QKPVN[%QPVTQNNGF 'PVKVKGU		
2TQHKV .QUU CHVGT 6CZ /+	0 #	
%JCPIG QXGT .CUV 2GTKQF		
'25 .25 $CUKE KP FQNNCTU		
&KNWVGF KP FQNNCTU	0 #	0 #
'ZVTCQTFKPCT['6&)CKP .QUU	0 #	0 #
2TQHKV .QUU CHVGT '6& +VGOU		
(KPCN &KXKFGPF	0KN	0KN
RGT 5JCTG		
5RGEKH[KH YKVJ QVJGT	0 #	0 #
QRVKQPU		
$ % &CVGU HQT		
(KPCN &KXKFGPF	0 #	
2C[CDNG &CVG	0 #	
$ % &CVGU HQT #PPWCN		
)GPGTCN /GGVKPI	VQ	DFK
1VJGT &KUVTKDWVKQP HQT	0 #	
%WTTGPV 2GTKQF		
$ % &CVGU HQT 1VJGT		
&KUVTKDWVKQP	0 #	

4GOCTMU

     #22.+%#6+10 1(0'9 #0& 4'8+5'& *10) -10) (+0#0%+#. 4'2146+0)
56#0&#4&5

+P VJG EWTTGPV [GCT VJG)TQWR JCU CRRNKGF HQT VJG HKTUV VKOG C PWODGT
QH PGY *QPI -QPI (KPCPEKCN 4GRQTVKPI 5VCPFCTFU *-(45U *QPI -QPI
#EEQWPVKPI 5VCPFCTFU *-#5U CPF +PVGTRTGVCVKQPU +06U JGTGKPCHVGT
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+PUVKVWVG QH %GTVKHKGF 2WDNKE #EEQWPVCPVU VJG *-+%2# VJCV CTG
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UJGGV CPF EQPUQNKFCVGF UVCVGOGPV QH EJCPIGU KP GSWKV[6JG EJCPIGU KP
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*-(45U JCU TGUWNVGF KP EJCPIGU VQ VJG)TQWR U CEEQWPVKPI RQNKEKGU KP VJG
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UWOOCTKUGF DGNQY

)QQFYKNN

+P RTGXKQWU [GCTU IQQFYKNN CTKUKPI QP CESWKUKVKQPU RTKQT VQ   UV #RTKN
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RTGXKQWUN[TGEQIPKUGF KP TGUGTXGU COQWPVKPI VQ *-   JCU DGGP
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QDVCKPU UGTXKEGU KP GZEJCPIG HQT UJCTGU QT TKIJVU QXGT UJCTGU   GSWKV[
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XCNWG VQ C IKXGP PWODGT QH UJCTGU QT TKIJVU QXGT UJCTGU   ECUJ UGVVNGF
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TGNCVKQP VQ VJG GZRGPUKPI QH VJG HCKT XCNWG QH UJCTG QRVKQPU ITCPVGF
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#RTKN +P TGNCVKQP VQ UJCTG QRVKQPU ITCPVGF RTKQT VQ UV #RTKN
VJG)TQWR EJQQUGU PQV VQ CRRN[*-(45 YKVJ TGURGEV VQ UJCTG QRVKQPU
ITCPVGF QP QT DGHQTG VJ OQXGODGT QT XGUVGF DGHQTG UV #RTKN

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UJCTG DCUGF RC[OGPVU HQT VJG EWTTGPV [GCT CPF C EQTTGURQPFKPI KPETGCUG VQ
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(KPCPEKCN KPUVTWOGPVU

+P VJG EWTTGPV [GCT VJG)TQWR JCU CRRNKGF *-#5 (KPCPEKCN KPUVTWOGPVU
&KUENQUWTG CPF 2TGUGPVCVKQP CPF *-#5 (KPCPEKCN KPUVTWOGPVU
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DCUKU 6JG CRRNKECVKQP QH *-#5 JCU JCF PQ OCVGTKCN KORCEV QP JQY
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KP GSWKV[UGEWTKVKGU KP CEEQTFCPEG YKVJ VJG DGPEJOCTM VTGCVOGPV QH
5VCVGOGPV QH 5VCPFCTF #EEQWPVKPI 2TCEVKEG 55#2 7PFGT 55#2
KPXGUVOGPVU KP FGDV QT GSWKV[UGEWTKVKGU CTG ENCUUKHKGF CU KPXGUVOGPV
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CV EQUV NGUU KORCKTOGPV NQUUGU KH CP[YJKNG QVJGT KPXGUVOGPVU CTG
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EQUV NGUU KORCKTOGPV CHVGT KPKVKCN TGEQIPKVKQP .QCPU CPF TGEGKXCDNGU
KU OGCUWTGF CV COQTVKUGF EQUV WUKPI VJG GHHGEVKXG KPVGTGUV OGVJQF CHVGT
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KPXGUVOGPVU KP UGEWTKVKGU VQ KPVCPIKDNG CUUGV ENWD OGODGTUJKRU
COQWPVKPI VQ *- QP UV #RTKN 6JG QVJGT KPXGUVOGPVU CU
TGRQTVGF QP UV /CTEJ COQWPVKPI VQ *- YGTG TGENCUUKHKGF
VQ JGNF HQT VTCFKPI KPXGUVOGPVU QP UV #RTKN

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OQFGN +P VJG EWTTGPV [GCT VJG)TQWR JCU CRRNKGF *-#5 .GCUGU 7PFGT
*-#5 VJG NCPF CPF DWKNFKPIU GNGOGPVU QH NGCUGJQNF NCPF CPF DWKNFKPIU
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VJG GZVGPV VJCV VJG CNNQECVKQP QH VJG NGCUG RC[OGPVU DGVYGGP VJG NCPF CPF
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DCUKU 6JKU EJCPIG KP CEEQWPVKPI RQNKE[JCU DGGP CRRNKGF TGVTQURGEVKXGN[
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+P VJG EWTTGPV [GCT VJG)TQWR JCU HQT VJG HKTUV VKOG CRRNKGF *-#5
+PXGUVOGPV RTQRGTV[6JG)TQWR JCU GNGEVGF VQ WUG VJG HCKT XCNWG OQFGN
VQ CEEQWPV HQT KVU KPXGUVOGPV RTQRGTVKGU YJKEJ TGSWKTGU ICKPU QT NQUUGU
CTKUKPI HTQO EJCPIGU KP VJG HCKT XCNWG QH KPXGUVOGPV RTQRGTVKGU VQ DG
TGEQIPKUGF FKTGEVN[KP VJG RTQHKV QT NQUU HQT VJG [GCT KP YJKEJ VJG[
CTKUG   +P RTGXKQWU [GCTU KPXGUVOGPV RTQRGTVKGU WPFGT VJG RTGFGEGUUQT
UVCPFCTF YGTG OGCUWTGF CV QRGP OCTMGV XCNWGU YKVJ TGXCNWCVKQP UWTRNWU QT
FGHKEKV ETGFKVGF QT EJCTIGF VQ KPXGUVOGPV RTQRGTV[TGXCNWCVKQP TGUGTXG
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HKPCPEKCN KORCEV

&GHGTTGF VCZGU TGNCVGF VQ KPXGUVOGPV RTQRGTVKGU

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VJCV YQWNF HQNNQY HTQO TGEQXGT[QH VJG ECTT[KPI COQWPV QH VJG RTQRGTVKGU
VJTQWIJ UCNG KP CEEQTFCPEG YKVJ VJG RTGFGEGUUQT KPVGTRTGVCVKQP   +P VJG
EWTTGPV [GCT VJG)TQWR JCU CRRNKGF *- 5+% +PVGTRTGVCVKQP   +PEQOG
VCZGU   TGEQXGT[QH TGXCNWGF PQP FGRTGEKCDNG CUUGVU YJKEJ TGOQXGU VJG
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URGEKHKE VTCPUKVKQPCN RTQXKUKQPU KP *- 5+% +PVGTRTGVCVKQP   VJKU EJCPIG
KP CEEQWPVKPI RQNKE[JCU DGGP CRRNKGF TGVTQURGEVKXGN[%QORCTCVKXG
HKIWTGU HQT   JCXG DGGP TGUVCVGF UGG PQVG   HQT VJG HKPCPEKCN KORCEV

        57//#4; 1(6*' '(('%6 1(6*' %*#0)'5 +0 #%%1706+0) 21.+%+'5

6JG GHHGEV QH VJG EJCPIGU KP VJG CEEQWPVKPI RQNKEKGU FGUETKDGF KP PQVG
QP VJG TGUWNVU HQT VJG EWTTGPV [GCT CPF RTKQT [GCT CTG CU HQNNQYU

                                           *-   *-

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&GETGCUG KP NQUU HQT VJG [GCT

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#U CV		#U CV			#U CV
UV /CTEJ		UV /CTEJ	2TQ		UV #RTKN
			URGEVKXG		
1TKIKPCNN[	4GVTQURGEVKXG		CFLWUV		
UVCVGF	CFLWUVOGPVU	4GUVCVGF	OGPVU	4GUVCVGF	
*-	*-	*-	*-	*-	

$CNCPEG UJGGV KVGOU

#55'65 #0& .+#$+.+6+'5
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   2TGRCKF NGCUG RC[OGPVU

+ORCEV QP *-#5
   +PXGUVOGPVU KP UGEWTKVKGU

   %NWD OGODGTUJKRU

   *GNF HQT VTCFKPI KPXGUVOGPVU

+ORCEV QH *- 5+% +06
   &GHGTTGF VCZ NKCDKNKVKGU

4'5'48'5
+ORCEV QH *-(45
)QQFYKNN TGUGTXG

+ORCEV QH *-#5
   +PXGUVOGPV RTQRGTV[TGXCNWCVKQP
    TGUGTXG

+ORCEV QH *-#5   *-(45
  CPF *- 5+% +06
  #EEWOWNCVGF NQUUGU

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*-#5   #OGPFOGPV   6JG HCKT XCNWG QRVKQP
*-#5   CPF *-(45   (KPCPEKCN IWCTCPVGG EQPVTCEVU
        #OGPFOGPVU
*-(45   'ZRNQTCVKQP HQT CPF GXCNWCVKQP QH OKPGTCN TGUQWTEGU
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              NGCUG
*- +(4+%   +06   4KIJVU VQ KPVGTGUVU CTKUKPI HTQO FGEQOOKUUKQPKPI
       TGUVQTCVKQP CPF GPXKTQPOGPVCN TGJCDKNKVCVKQP HWPFU
*- +(4+%   +06   .KCDKNKVKGU CTKUKPI HTQO RCTVKEKRCVKPI KP C
       URGEKHKE OCTMGV YCUVG GNGEVTKECN CPF GNGEVTQPKE GSWKROGPV
*- +(4+%   +06   #RRN[KPI VJG TGUVCVGOGPV CRRTQCEJ WPFGT *-#5
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*- +(4+%   +06   5EQRG QH *-(45
*- +(4+%   +06   4GCUUGUUOGPV QH GODGFFGF FGTKXCVKXGU

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,CPWCT[
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,CPWCT[
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&GEGODGT
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 (KPCPEKCN IWCTCPVGG EQPVTCEVU   VJG OCPCIGOGPV CPVKEKRCVGU VJG
CRRNKECVKQP QH VJG   0GY 5VCPFCTFU YKNN JCXG PQ OCVGTKCN KORCEV QP VJG
)TQWR U HKPCPEKCN UVCVGOGPVU

*-#5   CPF *-(45   #OGPFOGPVU TGSWKTGU HKPCPEKCN IWCTCPVGG EQPVTCEV
YJKEJ KU YKVJKP VJG UEQRG QH *-#5   VQ DG OGCUWTGF CV HCKT XCNWG QP
KPKVKCN TGEQIPKVKQP 6JG OCPCIGOGPV KU NQQMKPI HQT VJG GZRGTVU VQ CUUGUU
VJG HCKT XCNWG QH VJG HKPCPEKCN IWCTCPVGG EQPVTCEV CPF FGVGTOKPGF VJCV KV
KU PQV [GV KP C RQUKVKQP VQ TGCUQPCDN[CUEGTVCKP JQY VJG COGPFOGPV OC[
CHHGEV VJG TGUWNVU QH QRGTCVKQPU CPF HKPCPEKCN RQUKVKQP QH VJG)TQWR CTG
RTGRCTGF CPF RTGUGPVGF

       (+0#0%' %1565

                                            *-   *-

       +PVGTGUV QP HKPCPEG NGCUGU
       +PVGTGUV QP QVJGT DQTTQYKPIU YJQNN[TGRC[CDNG YKVJKP HKXG [GCTU

                             AAAAAA AAAAAA

       .155 $'(14' 6#:#6+10

                                            *-   *-
       .QUU DGHQTG VCZCVKQP JCU DGGP CTTKXGF CV CHVGT EJCTIKPI
         ETGFKVKPI

       5VCHH EQUVU
       #WFKVQTU TGOWPGTCVKQP
       9TKVG FQYP QH KPXGPVQTKGU
       #OQTVKUCVKQP QH RTGRCKF NGCUG RC[OGPVU
       &GRTGEKCVKQP
       %QUV QH KPXGPVQTKGU TGEQIPKUGF CU GZRGPUGU

       .QUU QP FKURQUCN QH RTQRGTV[RNCPV CPF GSWKROGPV

       1RGTCVKPI NGCUG TGPVCNU KP TGURGEV QH TGPVGF RTGOKUGU

)CKP QP FKURQUCN QH JGNF HQT VTCFKPI KPXGUVOGPVU

       0GV TGCNKUGF NQUU QP KPXGUVOGPVU KP UGEWTKVKGU

+PVGTGUV KPEQOG
&KXKFGPF KPEQOG

6#:#6+10

0Q RTQXKUKQP HQT *QPI -QPI 2TQHKVU 6CZ JCU DGGP OCFG KP VJG HKPCPEKCN
UVCVGOGPVU CU VJG)TQWR JCF PQ CUUGUUCDNG RTQHKV KP DQVJ [GCTU 6JG)TQWR
CNUQ JCF PQ CUUGUUCDNG RTQHKVU KP QVJGT LWTKUFKEVKQP KP DQVJ [GCTU

.155 2'4 5*#4'

6JG ECNEWNCVKQP QH VJG DCUKE NQUU RGT UJCTG CVVTKDWVCDNG VQ VJG GSWKV[
JQNFGTU QH VJG %QORCP[KU DCUGF QP VJG NQUU HQT VJG [GCT QH *-
        *-   CPF VJG YGKIJVGF CXGTCIG PWODGT QH
                QTFKPCT[UJCTGU KP KUUWG FWTKPI VJG [GCT

0Q FKNWVGF NQUU RGT UJCTG JCU DGGP RTGUGPVGF HQT DQVJ [GCTU DGECWUG VJG
GZGTEKUG QH VJG %QORCP[U QWVUVCPFKPI UJCTG QRVKQPU CPF YCTTCPVU YQWNF
TGFWEG NQUU RGT UJCTG

%1/2#4#6+8' (+)74'5

%GTVCKP EQORCTCVKXG HKIWTGU JCXG DGGP TGUVCVGF VQ EQPHQTO YKVJ VJG EWTTGPV
[GCT U RTGUGPVCVKQP

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